

# **JOB OFFER**

Personal details of the employer	
EMPLOYER	Cargolux Airlines
SECTOR	Airline, Industrial
ACTIVITY / DESCRIPTION	Cargolux is Europe's largest all cargo carrier and boasts a modern fleet of purpose-built 747-400 and 747-8 freighters. The company covers a global network spanning 75 destinations and 85 offices in over 50 countries as well as a number of trucking contractors serving more than 250 international gateways.  Cargolux has established itself as a high-quality, reliable air cargo carrier committed to service excellence. The airline offers a customized portfolio of products dedicated to specific shipment types to ensure live animals, perishables or outsized freight are expertly handled. The highly trained and dedicated staff offer an additional guarantee of quality.
EMPLOYEES NATIONAL	1700 + in Luxembourg, 2400 + wordwide
LOCATION	Sandweiler
WEBSITE	https://www.cargolux.com/
CONTACT	Recruitment Services recruitment.services@cargolux.com

# **JOB OFFER 1**

# JOB TITLE

#### Engineer Avionics (1060)

#### **FUNCTIONS**

- Maintain safety of the Cargolux fleet of aircraft
  Maintain the required level of dispatch reliability of aircraft
  Maintain cost effectiveness in the maintenance, repair and overhaul of avionics and electrical components
- Support maintenance and production activities, such as inspections and modifications of Cargolux and customer aircraft
- Support Cargolux DOA (Design Organization Approval) organization for design work
- Follow developments in avionic systems and implement fleet upgrades **Evaluate Airworthiness Directives and Service Bulletins**
- Provide engineering services to other departments
- Maintain proficiency in aircraft avionic and electrical systems and regulatory requirements

#### **QUALIFICATIONS**

- Master's degree in avionics, electronics, electrical or aeronautical engineering
- Experience in an aeronautical environment is required

# **JOB OFFER**

- Aircraft IT knowledge in relation to Cybersecurity, PKI Policy, Digital Signature, Certificate Management, ARINC 655 and Network knowledge (AFDX)
- Fluency in written and spoken English, other languages will be an advantage
- Proficiency in MS Office (Word, Excel, Powerpoint and Outlook)
- Good communication skills with a consultative approach & proactive attitude
- Responsive and supportive in decision-making

#### LANGUAGES

English

#### OTHER INFORMATION (OPTIONAL):

- Employment contract

  - PermanentTemporary for duration of months
  - Internship Other

  - Working time
  - Full-time
  - Part-time for hours/week
  - Others / comments
  - Remuneration Competitive.
  - Workplace location **Sandweiler**
  - Other details
  - Full time permanent position
  - Position based in Luxembourg
  - Flexibility with working hours Stand-by availability may be required
  - Occasional travel may be required
  - Possess a valid car driving license
  - A Certificate of good conduct (Casier judiciaire, Polizeiliches Führungszeugnis) will be required in case of positive selection

### **INTERESTED?**

#### Please send application to the following address via

- e-mail: recruitment.services@cargolux.com
- regular post: Cargolux Engineer Avionics Luxembourg NA LUX (peopleclick.eu.com)

#### **JOB OFFER 2**

## **JOB TITLE**

Agent Digital Sales Support (1242)

#### **FUNCTIONS**

Support Digital Sales team in the back-office / administration of digital sales channel

- Review and handle requests for now accounts to be created
- Keep clean and up-to-date master-data (Customer Accounts, User Accounts, business rules)

# **JOB OFFER**

- Ad hoc analysis on usage metrics
- Engage with Customers and CV Sales Offices for general enquiries regarding digital channels and channel development
- Reply to and handle various questions / enquiries from customers and CV offices around the world related to
- Do level 1 support in case of reported issue (login or account creation) and escalate to service desk if required
- Identify opportunities for channel development (eg technically, user experience and customers)
- Formalize findings in the form of procedures / documentation / knowledge base
  - Support Digital sales team to incrementally improve its product
- Gather and analyze and formalize feedbacks from various stakeholders to propose product improvements (UX, new features, issues...)
- Feed product backlog wit concise and clear user-stories
- Support on user-acceptance tests (UAT) before that new features can be deployed in production

#### **QUALIFICATIONS**

- Rigorous and structured mind
- Strong written and oral communication skills, to be used with internal and external stakeholders
- **Customer oriented**
- Ability to assess and prioritize tasks autonomously
- Fluency in written and spoken English, other languages are a distinct advantage
- Proficiency in MS Office (Word, Excel, Powerpoint and Outlook)
- If not already familiar, willingness to learn and work on IT-related project
- Curious and interested with Digital Technologies / software development / Agile methodology
- Passionate about aviation sector
- Bachelor degree in Product Management / Business management / Logistics

#### LANGUAGES

#### English

## OTHER INFORMATION (OPTIONAL):

- **Employment contract**
- Permanent
- Temporary for duration of 12 months
- Internship Other
- Working time
- Full-time
- Part-time for hours/week
- Others / comments
- Remuneration

As per our collective work agreement

- Workplace location Luxembourg
- Other details
- Temporary position of 12 months
- Full time position based in Luxembourg
- A Certificate of good conduct (Casier judiciaire, Polizeiliches Führungszeugnis) will be required in case of positive selection

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- e-mail: recruitment.services@cargolux.com
- regular post: Cargolux Agent Digital Sales Support Luxembourg NA LUX (peopleclick.eu.com)

#### **JOB OFFER 3**

#### **JOB TITLE**

Analyst Market Approach (1227)

#### **FUNCTIONS**

- Articulate results, and convey actionable business insight for both sales management and executive audiences
- Understand core sales operations concepts (lead/opportunity conversion, pipeline development) and develop reporting and analytics in these areas for enhanced business insight
- Oversee the management and administration territory balances, requests, planning and market potential
- Support daily/weekly/monthly/quarterly operational reporting and executive dashboards
- Assist with the development and implementation of sales operating metrics
- Proactively streamline communication so that sales can work efficiently
- Pursue and leverage feedback from sales team and other stakeholders in order to proactively collaborate with sales leadership on KPI (process, progress and improvements).

#### QUALIFICATIONS

- Master's degree in in Logistics, Business Administration, Econometrics or in any other relevant field
- 1-3 years' experience in customer analytics or statistical studies
- Ability to interpret sales data. Excellent analysis/problem solving skills.
- Self-motivated and able to work autonomously. Forward thinker, ready to make an impact on a global sales organization.
- Independent and results oriented.
- Investigate and take action to identify and meet partners' and customers' current and future needs. Be able to handle different personalities.
- Write, speak and present information effectively and persuasively internally and externally, to make technical problems understandable and clearly explain solutions.
- Methodical and attentive to detail.
- Fluency in written and spoken English, other languages will be considered as an advantage.
- Proficiency in MS Office (Word, Excel, Power Point and Outlook)

#### LANGUAGES

#### English

#### OTHER INFORMATION (OPTIONAL):

- **Employment** contract
- Permanent
- o Temporary for duration of 12 months
- InternshipOther
- Working time
- Full-time
- Part-time for hours/week
- Others / comments
- Remuneration

As per our collective work agreement

- Workplace location Luxembourg
- Other details



# **JOB OFFER**

- Temporary position of 12 months
- Position based in Luxembourg
- Flexible with working hours as per our collective work agreement
- Occasional travel might be required
- A Certificate of good conduct (Casier judiciaire, Polizeiliches Führungszeugnis) will be required in case of positive selection.

# **INTERESTED?**

regular post:

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- e-mail : recruitment.services@cargolux.com
- regular post: <u>Cargolux Analyst Market Approach Luxembourg NA LUX</u> (peopleclick.eu.com)

OTHER CANDIDATE PROFILES THE COMPANY IS REGULARLY LOOKING FOR
QUALIFICATIONS
LANGUAGES
OTHER REQUIREMENTS

# INTERESTED? Please send application to the following address via e-mail: