

PRE-SALES & PROJECT MANAGER (M/F/X)

YOUR MISSION

The Pre-sales and Project Manager closely works together with the Technical Managers and Engineers, for, e.g. the preparation of proposals to institutional and commercial customers, execution of projects and the supervision of the project scope, schedule, budgets and quality and finding new business opportunities, partners or suppliers. The activity is related to the Space & Satellite Systems - Ground Segment activities for HITEC Luxembourg.

YOUR ACTIVITIES

- Project Management:
 - Be responsible for the execution of projects throughout project lifecycle,
 - Be the point of contact for the internal and external stakeholders regarding all project related matters,
 - Work with internal and external customers to ensure compliance to agreed scope, objectives, deliverables, resources, budget time and quality.
- Pre-Sales and Business Development:
 - Analyse invitations to tender and request for quotations,
 - Identify business opportunities,
 - Conduct market/competitors analyses,
 - Prepare tenders/proposals for institutional and commercial projects,
 - Represent HITEC Luxembourg at exhibitions, conferences and seminars.

YOUR PROFILE & KNOWLEDGE

- A bachelor's or master's degree in the field of engineering,
- Professional experience of 3 years of project management in the domain of industrial or R&D projects, preferably with European and space agencies project frameworks,
- Knowledge of both theoretical and practical aspects of project management, including processes, tools and software,
- Ability to work in an English-speaking environment including technical discussions and documentation activities. German, French and Luxembourgish are considered a plus.

YOUR FUTURE

Be part of a dynamic team working on both project and product development:

- Get the opportunity to develop your skills in adjacent fields,
- Join a stimulating and entrepreneurial work environment.

APPLY VIA JOBS@HITEC.LU